#### SMITH & ASSOCIATES REAL ESTATE EXECUTIVE SUMMARY

MONDAY MAY 19, 2014

TAMPA, FL 33610 Condos - Townhomes



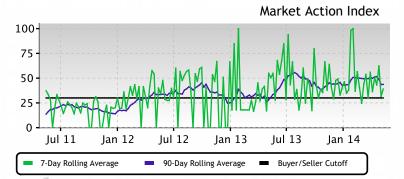
## **This Week**

The median list price in TAMPA, FL 33610 this week is \$110,000.

Inventory has been decreasing lately but the Market Action Index is falling also. With days-on-market climbing, these are relatively negative implications for the market.

## Supply and Demand

• The market has been cooling over time and prices have recently flattened. Despite the consistent decrease in Market Action Index (MAI), we're in a Seller's Market (where significant demand leaves little inventory available). If the MAI begins to climb, prices will likely follow suit. If the MAI drops consistently or falls into the Buyer's zone, watch for downward pressure on prices.



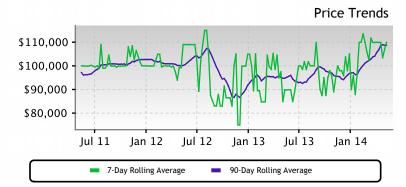
The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.

# **Qvartiles**

	Real-Time Market Profile								
	Median List Price \$ 110,000	<b>*</b> *							
	Asking Price Per Square Foot \$71	<b>*</b> *							
	Average Days on Market (DOM) 146	<b>†</b>							
	Percent of Properties with Price Decrease 16 %								
	Percent Relisted (reset DOM) 8 %								
	Percent Flip (price increased) 0 %								
	Median House Size (sq ft) 1504								
	Median Number of Bedrooms 3.0								
	Median Number of Bathrooms 2.5								
	Market Action Index Seller's Advantage 43.7	++							
► No change									
	🕈 Slight upward trend 🛛 🖊 Slight downwa								

### Price

• We continue to see prices in this zip code bouncing around this plateau. Look for a persistent up-shift in the Market Action Index before we see prices move from these levels.



Characteristics per Quartile

Investigate the market in quartiles where each quartile is 25% of homes ordered by price.

	Quartile	Median Price	Square Feet	Beds	Baths	Age	Inventory	New	Absorbed	DOM	ordered by price.
	Top/First	\$ 129,800	1793	3.0	2.5	8	6	1	0	120	Most expensive 25% of properties
	Upper/Second	\$ 118,450	1320	2.5	2.5	8	6	0	0	232	Upper-middle 25% of properties
	Lower/Third	\$ 103,450	1504	2.5	2.5	6	6	0	0	89	Lower-middle 25% of properties
	Bottom/Fourth	\$ 69,900	1364	2.5	2.5	38	7	0	2	143	Least expensive 25% of properties

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